HSBC launches Next Generation Virtual Accounts for corporate and institutional clients

(LONDON) – HSBC today announced the launch of Next Generation Virtual Accounts to help wholesale clients increase their cash management efficiency by consolidating bank accounts and centralising transactions.

As an innovative multi-currency solution, available in more than 20 currencies, Next Generation Virtual Accounts build on the reconciliation benefits of traditional virtual accounts by enabling treasurers to centralise payments and receivables across multiple and single entity structures.

Clients can consolidate hundreds of bank accounts into a handful, or as few as one account for each currency that they use. Transactions flow through the underlying physical accounts, with the virtual accounts acting as ledger records. This saves treasury teams the operational cost of managing cash across multiple accounts and reduces the need for complex cash sweeps and pools.

HSBC’s solution provides even greater efficiency and flexibility as clients can simply go online to manage their own virtual account structures, tailored to their business needs. For example, smaller companies operating as a single entity may wish to assign virtual accounts by product line. Larger firms running an in-house bank may want to group virtual accounts by entity.

Thomas Halpin, Global Head of Payment Product, Global Liquidity and Cash Management, HSBC said: “Next Generation Virtual Accounts are a powerful tool for treasurers who want to simplify their cash management. Our solution allows treasurers to create an account structure that works for them. It is innovative, intuitive and it has been well-received by clients around the world.”

Suraj Kalati, Global Head of Liquidity and Investments, Global Liquidity and Cash Management, HSBC said: “Virtual accounts are a natural intercompany solution that enables everyone to focus on what they do best. Entities can focus on buying and selling, without having to manage physical bank accounts, while the corporate treasury gains greater visibility of the overall cash position and more control over their use of funds.”

HSBC Next Generation Virtual Accounts have gone live in the UK, USA, Hong Kong and Singapore. It will be available in Ireland, the Netherlands and the UAE later this year.

In addition to the self-management of virtual accounts, clients can receive near-real-time reporting on transactions, through HSBCnet. HSBC Next Generation Virtual Accounts also integrates with treasury management systems or Enterprise Risk Systems using industry standard electronic formats.

HSBC’s virtual account management platform offers additional benefits for businesses that use HSBC Client Money Manager (in the UK). This will enable a better user experience for businesses such as law firms or property developers, which need to hold client funds in designated accounts.
Media contacts
John Russell
john1.russell@hsbc.com, +44 (0) 7554 112504

Jack Rich
jack.rich@hsbc.com, +44 (0)7796 700786

About HSBC
HSBC Holdings plc, the parent company of HSBC, is headquartered in London. HSBC serves customers worldwide from approximately 3,800 offices in 66 countries and territories in our geographical regions: Europe, Asia, North America, Latin America, and Middle East and North Africa. With assets of $2,558bn at 31 December 2018, HSBC is one of the world’s largest banking and financial services organisations.